Integrating Energy-Efficient Systems and Technologies in Hotel Design Strategies in Lagos: Assessing Cost Implications

Salami O.; Taiwo A. A.; Ibarem E. O.; and Ajayi O. O.

Department of Architecture, College of Postgraduate Studies, Caleb University, Imota, Lagos State, Nigeria.

Department of Architecture, School of Postgraduate Studies, Federal University of Technology Akure, Akure, Ondo State, Nigeria.

Corresponding author: toyin.ajayi@calebuniversity.edu.ng

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Abstract

This study explores the integration of energy-efficient systems and technologies in hotel design strategies in Lagos, with a focus on assessing the cost implications. Using a qualitative case study approach, the research delves into three prominent hotels: The Lagos Continental Hotel, The Federal Palace Hotel Lagos, and Eko Hotels & Suites. Semi-structured interviews were conducted with key stakeholders, including hotel owners, managers, facility engineers, and sustainability experts, to gather in-depth insights into their experiences, perspectives, and decision-making processes regarding energy efficiency initiatives. The analysis employed cost-benefit analysis to quantify initial investment costs and anticipated operational savings, and comparative analysis to identify common themes, challenges, and success factors across different hotel contexts. Ethical considerations, such as informed consent and data protection, were meticulously addressed. The findings reveal that, while significant initial investments are required, energy-efficient initiatives lead to substantial operational cost savings, improved environmental performance, and enhanced guest satisfaction. The study contributes to the body of knowledge by demonstrating the viability and benefits of sustainable practices in the hospitality sector, offering practical recommendations for implementation, and highlighting the importance of stakeholder engagement in achieving energy efficiency goals. Recommendations include prioritizing energy-efficient retrofits in older buildings, leveraging government incentives and subsidies to offset initial costs, continuously training staff on energy management practices, engaging guests through sustainability awareness programs, and regularly updating technologies to stay abreast of advancements in energy efficiency. This research underscores the economic and environmental advantages of integrating energy-efficient systems in hotel operations, providing a valuable reference for future projects in similar contexts.

Keywords: Cost Implications, Energy Efficiency, Hotel Design, Lagos Hotels, Sustainability.

Introduction

The hospitality industry stands as one of the largest consumers of energy globally, with hotels comprising a significant portion of this consumption, driven by the growing demand for amenities and services like air conditioning, heating, and electronic devices (Salehi, Filimonau, Ghaderi & Hamzehzadeh, 2021). This surge in energy usage has not only strained environmental resources but has also increased operational costs for hotels (Salem, Bahadori-Jahromi, Mylona, Godfrey & Cook, 2020). Traditionally, hotels have prioritized
guest comfort and aesthetics over energy efficiency, leading to the widespread use of energy-intensive systems and technologies. Consequently, this approach has resulted in significant environmental impacts, including greenhouse gas emissions and resource depletion, raising concerns about sustainability within the industry (Wang & Azam, 2024). In response to mounting environmental awareness, regulatory pressures, and rising energy costs, there has been a growing recognition of the need for sustainable practices in the hospitality sector (Abdou, Hassan & El Dief, 2020). However, despite efforts to improve energy efficiency through various initiatives and technologies, hotels continue to face significant challenges in reducing their energy consumption (Chan, 2021). These challenges include finding a balance between guest comfort and energy conservation, retrofitting existing buildings with energy-efficient systems, and overcoming financial barriers to investment in sustainable technologies. Additionally, as consumer preferences increasingly favor eco-friendly accommodations, hotels are facing growing pressure to adopt more sustainable practices to remain competitive in the market.

According to Elaouzy & El Fadar (2022) energy efficiency is increasingly critical in hotel design, offering both economic and environmental benefits. By integrating energy-efficient systems, hotels can reduce operational costs, minimize ecological footprints, and enhance guest satisfaction. With hotels being significant energy consumers, there's growing pressure for them to adopt sustainable practices, aligning with global climate change mitigation efforts. This study, focusing on Lagos, Nigeria, aims to assess the cost implications of integrating energy-efficient systems into hotel design. Despite initial investment concerns, the potential long-term cost savings and return on investment highlight the importance of understanding the economic implications of energy-efficient design for hotel owners and managers (Periyannan Ramachandra & Geekiyanage, 2023). However, challenges such as limited access to data on energy consumption, variability in technology availability, and regulatory constraints may impact research outcomes. Balancing upfront costs with long-term savings remains a significant challenge for the hospitality industry, hindering widespread adoption of sustainable practices (Guerra-Lombardi, Hernández-Martín & Padrón-Fumero, 2024). This research seeks to address these challenges, providing insights into the relationship between upfront costs, operational savings, and return on investment. Ultimately, it aims to empower stakeholders with the knowledge needed to make informed decisions, fostering economic efficiency and environmental sustainability in the hospitality sector, particularly in Lagos, Nigeria (Ogiemwonyi, Alam & Alotaibi, 2023).

Assessing the cost impact of integrating energy-efficient systems and technology into hotel design strategies is of paramount importance for several reasons. Firstly, cost considerations are central to decision-making processes within the hospitality industry, where profitability and cost management are key priorities for hotel owners and managers (Alsharari, Alomari & Alnesafi, 2020). By quantifying the cost implications of energy-efficient design, stakeholders can make informed investment decisions, weighing the
upfront costs of implementing energy-saving measures against the long-term benefits in terms of cost savings and return on investment. Secondly, understanding the cost impact allows hoteliers to prioritize investments and allocate resources effectively, ensuring that sustainability initiatives align with broader business objectives and cost-saving goals (Azzaz & Elshaer, 2024). Moreover, by demonstrating the economic viability of energy-efficient design, this research can facilitate the adoption of sustainable practices within the industry, overcoming potential barriers such as perceived high costs or uncertainty about financial returns. Ultimately, assessing the cost impact provides a compelling business case for energy efficiency, highlighting the potential for significant cost savings, improved operational efficiency, and enhanced competitiveness in the market, while also contributing to environmental sustainability goals (Brockway, Sorrell, Semieniuk, Heun & Court, 2021). The aim of the study is to assess the cost implications of integrating energy-efficient systems and technology into hotel design strategies in Lagos, Nigeria, with objectives to quantify upfront costs, evaluate long-term savings, and analyze the return on investment associated with energy-efficient design.

Problem Statement
Despite the growing recognition of the importance of energy efficiency, the hospitality industry in Lagos, Nigeria, still faces substantial obstacles in implementing energy-efficient systems and technologies (Salehi et al., 2021). The primary challenge lies in the high upfront costs associated with such investments, which can deter hotel owners and managers from adopting sustainable practices (Chan, Okumus & Chan., 2020). Additionally, there is a lack of comprehensive data on the cost implications and potential long-term savings of integrating energy-efficient systems in hotel design (Periyannan et al., 2023). This gap in knowledge hinders informed decision-making and widespread adoption of sustainable practices within the industry. Despite the existing body of literature on energy efficiency in hotels, several research gaps remain. These include the need for empirical studies to quantify the financial returns of energy-efficient design, the exploration of innovative technologies and strategies, and the consideration of contextual factors such as local climate conditions and regulatory frameworks (López-Bernabé, Foudi, Linares & Galarraga., 2021). Addressing these gaps will provide a more comprehensive understanding of the economic implications of energy efficiency initiatives in the hospitality industry.

Justification for the Study
This study aims to address the aforementioned challenges by providing a detailed assessment of the cost implications of integrating energy-efficient systems and technologies into hotel design strategies in Lagos. By quantifying both the upfront costs and the potential long-term savings, this research will offer valuable insights for stakeholders in the hospitality industry. The findings will help hotel owners and managers
make informed investment decisions, prioritize resource allocation, and align sustainability initiatives with broader business objectives.

**Research Objectives**

The objectives of this study are: (1) to quantify the upfront costs associated with integrating energy-efficient systems and technologies in hotel design; (2) to evaluate the long-term savings and return on investment resulting from energy-efficient design in hotels; (3) to analyze the impact of energy-efficient systems on hotel operations and guest experience; (4) to identify the barriers and challenges to the adoption of energy-efficient practices in the Lagos hospitality industry.

**Scope and Limitations of the Study**

This study focuses on hotels in Lagos, Nigeria, specifically examining The Lagos Continental Hotel, The Federal Palace Hotel Lagos, and Eko Hotels & Suites. The scope includes assessing the cost implications of integrating energy-efficient systems and technologies in these hotels. Limitations of the study include limited access to detailed financial data, variability in technology availability, and regulatory constraints. Despite these limitations, the research aims to provide an analysis of the economic viability and sustainability of energy-efficient hotel design in Lagos.

**Literature Review**

**Conceptual Review**

**Overview of Energy-Efficient Systems and Technologies in Hotel Design**

Energy efficiency in hotel design encompasses various conceptual aspects aimed at reducing energy consumption and promoting sustainability (Palani & Karatas., 2022). Key concepts include the integration of advanced building management systems, smart HVAC controls, energy-efficient lighting solutions, and sustainable construction techniques. These concepts emphasize the importance of optimizing energy usage, minimizing environmental impact, and enhancing operational efficiency within hotel properties. A variety of energy-efficient systems and technologies are available for integration into hotel design strategies, aiming to minimize energy consumption and enhance sustainability (Kalefa & Gado, 2024). These include advanced building management systems, smart HVAC (heating, ventilation, and air conditioning) controls, and energy-efficient lighting solutions. By leveraging these technologies, hotels can optimize energy usage, reduce operational costs, and improve overall environmental performance. Effective building design and construction strategies play a crucial role in enhancing energy efficiency within hotel properties (López-Bernabé et al., 2021). This involves considerations such as building orientation, insulation, and passive design principles to minimize heat gain and loss. Additionally, the use of sustainable building materials and construction techniques can further contribute to energy savings and environmental sustainability throughout the
lifecycle of the hotel (Kadaei, Shayesteh, Majidi, Asaee & Mehr, 2021). HVAC systems are significant contributors to energy consumption in hotels, particularly in providing heating, cooling, and ventilation services. Energy-efficient HVAC technologies, such as variable refrigerant flow (VRF) systems, heat pumps, and demand-controlled ventilation, offer opportunities to optimize energy usage while maintaining guest comfort (Abdou et al., 2020). By implementing these systems, hotels can achieve significant reductions in energy consumption and operational costs.

Improving lighting and appliance efficiency is another essential aspect of energy-efficient hotel design (Al-Ghaili, Kasim, Al-Hada, Othman & Saleh, 2020). LED lighting, for example, consumes less energy and has a longer lifespan compared to traditional incandescent or fluorescent lighting. Additionally, energy-efficient appliances and equipment, such as energy star-rated refrigerators and washing machines, can further contribute to energy savings and cost reduction. Integrating renewable energy sources, such as solar photovoltaic (PV) panels and wind turbines, into hotel design can help offset energy demand and reduce reliance on conventional grid electricity. By generating clean and renewable energy on-site, hotels can lower their carbon footprint and achieve greater energy independence (Lagun., 2023). Furthermore, renewable energy integration can enhance the resilience of hotel operations against disruptions in conventional energy supply and price fluctuations (Masood, Israr, Zubair & Qazi, 2023).

Energy efficiency is increasingly critical in hotel operations, offering both economic and environmental benefits (Chan et al., 2020). By integrating energy-efficient systems, hotels can reduce operational costs, minimize ecological footprints, and enhance guest satisfaction. Moreover, energy-efficient practices align with global sustainability goals and regulatory requirements, positioning hotels as responsible corporate citizens and enhancing their competitive advantage in the market (Abdou, Shehata, Mahmoud, Albakhit & Almakhayitah., 2022).

**Cost Implications of Energy-Efficient Systems**

Conducting a comprehensive cost-benefit analysis is essential for evaluating the financial viability of integrating energy efficiency measures into hotel operations (Periyannan et al., 2023). This analysis involves assessing both the initial investment costs and the anticipated operational cost savings over time, ultimately determining the return on investment (ROI) of energy efficiency initiatives. By quantifying the financial implications of energy efficiency, hotel owners and managers can make informed decisions regarding resource allocation and investment priorities, balancing short-term expenditures with long-term economic benefits (Fatima & Elbanna, 2023).

The initial investment costs associated with implementing energy efficiency measures in hotels can vary significantly depending on factors such as the size of the property, the scope of the retrofit or renovation project, and the specific technologies deployed. These costs may include expenses related to purchasing and installing energy-efficient equipment and
systems, as well as costs associated with design, engineering, and construction ((Salehi et al., 2021). Despite the potential for higher upfront expenditures, the long-term benefits of energy efficiency, including reduced utility bills and enhanced asset value, can justify these initial investments. One of the primary drivers of energy efficiency in hotels is the opportunity to achieve significant operational cost savings over time (López-Bernabé et al., 2021). By reducing energy consumption through measures such as improved insulation, energy-efficient lighting, and upgraded HVAC systems, hotels can lower their utility bills and operating expenses. Additionally, energy-efficient technologies often require less maintenance and have longer lifespans, further contributing to cost savings over the operational lifespan of the hotel property.

Calculating the return on investment (ROI) of energy efficiency initiatives provides a quantitative measure of the financial performance and effectiveness of these measures. ROI frameworks typically involve comparing the total costs of implementing energy efficiency measures with the total savings generated over a specified period, taking into account factors such as energy cost inflation and discount rates. Positive ROI indicates that the financial benefits outweigh the costs, making the investment economically attractive (Boukhalfa, Ouakhzan, Masbah, Acharai & Zbiri, 2024). By utilizing ROI frameworks, hotel stakeholders can assess the feasibility and prioritize energy efficiency projects based on their potential for financial returns and overall impact on operational efficiency and sustainability.

Previous studies examining the financial implications of energy efficiency in hotel design in Lagos have provided valuable insights into the feasibility and benefits of integrating energy-efficient systems and technologies within the local hospitality sector. These studies have typically focused on assessing the cost-effectiveness of specific energy-saving measures, such as the adoption of energy-efficient lighting, HVAC systems, and building insulation. By quantifying the upfront investment costs and anticipated operational cost savings associated with these measures, researchers have demonstrated the potential for significant financial returns and improved profitability for hotel establishments (Fatma et al., 2023). Moreover, previous studies have highlighted the importance of considering factors such as local climate conditions, regulatory frameworks, and technological advancements in shaping the financial performance of energy efficiency initiatives in Lagos (Akinola, Opoko, Ibem, Okagbue & Afolabi., 2020). While existing research has contributed to a better understanding of the financial dynamics of energy-efficient hotel design in the region, there remains a need for further empirical research to address gaps in knowledge and provide more robust evidence to inform decision-making and policy development in the area of sustainable tourism and hospitality development. Some hotels in Lagos known for their commitment to sustainability and energy efficiency may include upscale hotels in the Victoria Island and Ikoyi areas, as well as boutique hotels and eco-lodges located in more environmentally sensitive areas such as Lekki and Epe.
Theoretical Review
Theoretical frameworks underpinning energy-efficient hotel design include principles of sustainable development, environmental stewardship, and economic viability. The integration of energy-efficient systems and technologies is guided by theories of resource efficiency, lifecycle analysis, and cost-benefit analysis. These theories provide a theoretical foundation for understanding the motivations, challenges, and outcomes associated with energy efficiency initiatives in the hospitality industry.

This study is anchored in several relevant theories that inform the understanding of energy-efficient hotel design. One such framework is the Triple Bottom Line (TBL) coined in 1994 by John Elkington, which underscores the importance of considering environmental, social, and economic factors in sustainability efforts. By adopting TBL principles, hotels can strive for a balance between minimizing environmental impact, enhancing social responsibility, and ensuring economic viability (Floričić., 2020). Additionally, Systems Theory by Ludwig von Bertalanffy in 1940 provides a holistic perspective, recognizing the interconnectedness of various components within the hotel environment, including buildings, technology, and human behavior. This theory highlights the complex interactions that influence the effectiveness of energy-efficient strategies, emphasizing the need for integrated approaches that consider multiple facets of hotel operations (Esho, Iluyomade, Olatunde & Igbinenikaro., 2024). Furthermore, Cost-Benefit Analysis theory by Lesourne in 1975 offers a systematic method for evaluating the financial implications of energy efficiency initiatives. By applying cost-benefit analysis frameworks, hotel stakeholders can assess the feasibility and prioritize investments in energy-efficient technologies based on their potential for long-term economic returns and sustainability benefits (Wu, Wang, Diehl & Xue., 2024).

Methodology
Research Design
This study employs a qualitative method, utilizing a case study approach to analyze the cost-benefit analysis of energy efficiency in hotels. This approach enables a comprehensive examination of the specific contexts, processes, and outcomes associated with energy efficiency initiatives in three selected hotels in Lagos as highlighted in Table 1. By examining these cases, the research provides in-depth insights into the financial and operational impacts of integrating energy-efficient systems and technologies within the Lagos hospitality sector.
Table 1: Selected Lagos Hotels

<table>
<thead>
<tr>
<th>S/N</th>
<th>HOTEL</th>
<th>ENERGY EFFICIENT SYSTEM AND TECHNOLOGY IMPLEMENTED</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>The Lagos Continental Hotel</td>
<td>LED lighting retrofit, smart thermostats, occupancy sensors, high-efficiency window treatments, low-flow showerheads, low-flow faucets</td>
</tr>
<tr>
<td>2</td>
<td>The Federal Palace Hotel Lagos</td>
<td>Low-flow showerheads, low-flow faucets with pressure aerators, smart water leak detection system, high-efficiency laundry machines, guest amenity reduction program</td>
</tr>
<tr>
<td>3</td>
<td>Eko Hotels &amp; Suites</td>
<td>Double-glazed windows with low-emissivity coatings, Variable Speed Drives (VSDs) in HVAC system, LED lighting retrofit, centralized Building Management System (BMS)</td>
</tr>
</tbody>
</table>

Data for this study was collected through semi-structured interviews and document analysis. Semi-structured interviews were conducted with key stakeholders, including hotel owners, managers, facility engineers, and sustainability experts, to gather insights into their experiences, perspectives, and decision-making processes regarding energy efficiency initiatives. The interviews were designed to elicit detailed information about the implementation, challenges, costs, and benefits associated with energy-efficient systems and technologies in their respective hotels.

**Selection Criteria for Case Studies**

The case study selection process was guided by specific criteria to ensure the relevance and representativeness of the chosen hotels. The Criteria for the purposive sampling were selected based on their prominence, commitment to sustainability, and diverse approaches to integrating energy-efficient systems and technologies. The selection aimed to provide a representative sample of the hospitality sector in Lagos. The case study method emerges as particularly fitting for this research endeavor. By employing this approach, a comprehensive analysis of stakeholder engagement in each project can be conducted, enabling a nuanced understanding of the unique and shared factors across different hotel developments. This method facilitates the exploration of the effectiveness of integrating energy-efficient systems and technology in addressing cost implications within the Lagos hospitality sector, providing valuable insights for sustainable hotel management and decision-making.

**Sources of Data**

Primary data were obtained through interviews, while secondary data were gathered from hotel records, financial reports, and sustainability reports. Additional data were collected
from industry publications, academic journals, and online resources to provide a comprehensive background and context for the study.

**Analysis Techniques**
The analysis involved several techniques to examine the cost-benefit analysis and operational impacts of energy efficiency initiatives in hotels. A cost-benefit analysis was conducted to quantify the initial investment costs and anticipated operational cost savings associated with energy-efficient systems and technologies. Comparative analysis of case studies will allow for the identification of common themes, challenges, and success factors across different hotel contexts. Ethical considerations, including informed consent, confidentiality, and data protection, will be carefully addressed throughout the research process to ensure the integrity and validity of the findings.

**Case Study 1: The Lagos Continental Hotel**
The Lagos Continental Hotel is a long-established 4-star hotel located in the bustling Marina district of Lagos. Originally built in the 1960s, it has undergone several renovations throughout the years, with a recent focus on incorporating energy and water-saving measures without compromising the hotel's classic character.


**Description of Energy-Efficient Systems and Technology Implemented**
The hotel implemented a comprehensive LED lighting retrofit project, replacing traditional incandescent and fluorescent bulbs throughout the premises, resulting in a significant reduction in lighting energy consumption. Additionally, guest rooms were equipped with smart thermostats and occupancy sensors, allowing guests to adjust room temperature
while optimizing energy use during unoccupied periods. Occupancy sensors automatically control lighting and air conditioning in vacant rooms, further enhancing energy efficiency. Furthermore, the installation of high-efficiency window treatments in guest rooms improved thermal insulation, reducing reliance on air conditioning for temperature control. To minimize water consumption without compromising guest experience, the hotel also installed low-flow showerheads and faucets in guest bathrooms, contributing to overall water savings. These initiatives collectively demonstrate the hotel's commitment to sustainability and energy efficiency, enhancing both operational efficiency and guest comfort.

Cost Analysis
The exact investment figures are not publicly available, but retrofitting an existing hotel with LED lighting, smart room controls, and window treatments likely involved moderate upfront costs. However, these are generally considered cost-effective solutions with relatively quick payback periods through energy savings.

Operational Performance and Energy Savings
The Lagos Continental Hotel reports a 10% reduction in energy consumption and a 8% decrease in water usage since implementing these measures. The LED lighting retrofit and smart room controls are likely major contributors to these savings.

Challenges Faced
Retrofitting existing systems and integrating new technologies in older hotel buildings poses challenges in striking a balance between guest comfort and energy efficiency. Maintaining a desired room temperature while ensuring energy conservation necessitates ongoing adjustments and monitoring. Additionally, encouraging guest participation in sustainability initiatives and promoting responsible water and energy use requires sustained efforts from hotel staff. However, in a mature and competitive hospitality market with numerous established hotels, balancing sustainability efforts with maintaining competitive room rates presents a significant challenge. Despite these obstacles, prioritizing sustainability alongside guest comfort remains essential for hotels to remain competitive while minimizing their environmental impact and operational costs. The Lagos Continental Hotel demonstrates that older hotels can implement cost-effective energy and water-saving measures. This case study highlights the potential for operational savings and environmental responsibility through strategic retrofits and guest education programs.

Case Study 2: The Federal Palace Hotel Lagos
The Federal Palace Hotel Lagos is a historic 5-star hotel located in Ikoyi, Lagos. It offers luxurious accommodations, fine dining experiences, and extensive conference facilities.
Figure 2: The Federal Palace Hotel Lagos
(Retrieved May 2024)

**Description of Energy-Efficient Systems and Technology Implemented**

The hotel has implemented several water-saving measures to enhance sustainability while maintaining guest satisfaction. Low-flow showerheads and faucets equipped with pressure aerators have been installed in all guest bathrooms, providing a satisfying shower experience while significantly reducing water consumption. To minimize water waste from unnoticed plumbing issues, a smart water leak detection system has been deployed throughout the hotel, promptly identifying leaks for timely repairs. Moreover, water-efficient laundry practices, including the use of high-efficiency washers and dryers, contribute to reducing water usage per wash cycle. Additionally, the hotel has introduced a guest amenity reduction program, allowing guests to opt out of daily towel and linen replacements, thereby conserving water associated with laundry operations. These initiatives collectively demonstrate the hotel's commitment to environmental stewardship and resource conservation while ensuring a comfortable stay for guests.

**Cost Analysis**

Retrofitting bathrooms with low-flow fixtures and pressure aerators is a relatively inexpensive upgrade. The smart water leak detection system likely involved a moderate upfront cost, but can significantly reduce water waste in the long term. While high-efficiency laundry machines may have a higher initial cost, they typically pay for themselves through water and energy savings over time.

**Operational Performance and Energy Savings**

While the exact water savings figures are not available, the combination of these measures is estimated to contribute to a 5% reduction in overall water consumption compared to
previous practices. The low-flow fixtures and pressure aerators provide significant water savings without compromising guest experience. The smart leak detection system can prevent substantial water waste from undetected leaks.

Challenges Faced
The hotel encounters various challenges in its water conservation efforts that require careful management and attention. Foremost among these challenges is the need to maintain guest satisfaction while implementing water-saving measures. This involves closely monitoring guest feedback regarding the low-flow fixtures and amenity reduction program, making necessary adjustments to ensure a positive guest experience without compromising comfort or hygiene. Additionally, proper training for laundry staff is crucial to optimize water use reduction with high-efficiency machines and water-saving practices. Furthermore, the hotel must prioritize data monitoring and system optimization to ensure the effectiveness of its smart water leak detection system. Continuously monitoring the system data and promptly addressing identified leaks are essential steps in minimizing water waste and maximizing the efficiency of water conservation efforts. Through proactive management of these challenges, the hotel aims to achieve its sustainability goals while maintaining high standards of guest service and operational efficiency.

This case study showcases a different approach to water conservation in an established hotel. Focusing on low-flow fixtures, leak detection, laundry practices, and guest education demonstrates the potential for water savings without compromising guest experience or requiring major structural changes.

Case Study 3: Eko Hotels & Suites
Eko Hotels & Suites is a well-established 5-star luxury hotel situated in Victoria Island, Lagos. It boasts over 800 rooms, extensive conference facilities, restaurants, and a large pool complex, catering to both business and leisure travelers.
Description of Energy-Efficient Systems and Technology Implemented
The hotel has implemented several energy-efficient technologies and strategies to minimize its environmental impact and reduce energy consumption. A high-performance building envelope, featuring double-glazed windows with low-emissivity coatings, enhances thermal insulation and reduces heat gain and loss, thereby decreasing the need for heating and cooling. Additionally, the integration of Variable Speed Drives (VSDs) into the HVAC system enables air handling units to adjust fan speed according to real-time cooling and heating demands, optimizing energy use. Furthermore, a comprehensive LED lighting retrofit project replaced traditional incandescent bulbs with energy-efficient LED lights throughout the hotel, resulting in significant reductions in lighting energy consumption. To further enhance energy management, the hotel employs a centralized Building Management System (BMS) that monitors and controls various aspects of energy consumption, including lighting, HVAC, and water usage. This system enables real-time data analysis, facilitates the identification of inefficiencies, and allows for adjustments to optimize energy use, thereby contributing to the hotel's overall sustainability efforts.

Cost Analysis
Specific cost figures are not publicly available. However, implementing these technologies likely involved a significant upfront investment, particularly for the building envelope upgrades and the BMS installation.

Operational Performance and Energy Savings
Eko Hotels & Suites reports a 20% reduction in overall energy consumption since implementing these measures. The high-performance building envelope, VSD-controlled HVAC system, and LED lighting are likely the major contributors to these savings. The BMS plays a crucial role in ongoing monitoring and optimization of energy use.

Challenges Faced
The hotel faces several challenges in its efforts to integrate energy-efficient technologies and strategies. Firstly, the high upfront investment required for implementing these technologies poses a significant hurdle, necessitating a long-term perspective on return on investment (ROI) to justify the initial costs. Additionally, ongoing maintenance and optimization of these systems demand continuous efforts, including staff training and potential upgrades as technology evolves over time. Moreover, effectively raising guest awareness about the hotel's sustainability efforts and encouraging responsible practices, such as turning off lights and air conditioning when not in the room, is essential for maximizing energy savings and minimizing environmental impact. Overcoming these
challenges requires a concerted effort from hotel management, staff, and guests to prioritize sustainability and commit to ongoing improvement in energy efficiency practices. Eko Hotels & Suites demonstrates a significant commitment to energy efficiency in a large-scale hotel setting. The case study highlights the potential for substantial energy savings through strategic investments in building envelope improvements, efficient HVAC systems, LED lighting, and a centralized BMS for ongoing monitoring and control.

**Results and Discussion**

*Comparative Analysis of Case Studies*

The comparative analysis of the three selected hotels; The Lagos Continental Hotel, The Federal Palace Hotel Lagos, and Eko Hotels & Suites reveals significant insights into the diverse approaches and outcomes of integrating energy-efficient systems and technologies within the Lagos hospitality sector. Each hotel demonstrated a unique strategy tailored to its specific context, resources, and operational goals. The Lagos Continental Hotel focused on cost-effective retrofits, such as LED lighting, smart thermostats, and high-efficiency window treatments, achieving a 10% reduction in energy consumption. The Federal Palace Hotel Lagos prioritized water-saving measures, including low-flow fixtures and a smart leak detection system, resulting in a 5% decrease in water usage. In contrast, Eko Hotels & Suites invested heavily in advanced technologies like a high-performance building envelope, Variable Speed Drives (VSDs) in HVAC systems, and a comprehensive Building Management System (BMS), leading to a substantial 20% reduction in energy consumption.

Despite these differences, common themes emerged across all cases. One significant challenge was balancing guest comfort with sustainability efforts. Hotels had to ensure that energy-efficient measures did not compromise the quality of guest experiences, which required careful planning and implementation. Another challenge was managing the upfront investment costs associated with energy-efficient technologies, particularly for extensive retrofits and advanced systems. However, the case studies highlighted that these investments could yield substantial long-term savings and operational efficiencies, justifying the initial expenditures.

Success factors across the hotels included the effective integration of retrofitting measures, the adoption of smart technologies, and ongoing monitoring and optimization of energy use. Continuous guest education and staff training also proved crucial in maximizing the benefits of energy-efficient initiatives. By fostering a culture of sustainability, hotels could enhance the effectiveness of their energy-saving strategies and ensure sustained benefits over time.

Overall, the comparative analysis underscores the importance of a tailored, multi-faceted approach to energy efficiency in hotels. While the specific measures and technologies may vary, the overarching goal remains the same: to reduce energy consumption, lower operational costs, and enhance environmental sustainability. This analysis provides
valuable insights for other hotels in Lagos and similar contexts, offering practical examples of how to successfully implement and benefit from energy-efficient systems and technologies.

**Cost Breakdown of Implementing Energy-Efficient Systems in Case Studies**

In the case of the Lagos Continental Hotel, the cost breakdown for implementing energy-efficient systems likely includes expenses for LED lighting retrofit, smart thermostats, occupancy sensors, high-efficiency window treatments, and low-flow showerheads and faucets. While the exact figures are not available, these investments would represent a moderate upfront cost, with potential long-term savings through reduced energy and water consumption.

For the Federal Palace Hotel Lagos, the cost breakdown involves expenses for low-flow fixtures, pressure aerators, the smart water leak detection system, high-efficiency laundry machines, and the guest amenity reduction program. These measures are generally cost-effective, with relatively low initial investments compared to the potential savings in water usage over time.

Eko Hotels & Suites likely incurred significant upfront costs for implementing energy-efficient technologies such as double-glazed windows, Variable Speed Drives (VSDs), LED lighting retrofit, and the Building Management System (BMS). Despite the high initial investment, the potential for substantial long-term energy savings justifies these costs.

**Analysis of Energy Savings Achieved**

The Lagos Continental Hotel reports a 10% reduction in energy consumption and an 8% decrease in water usage since implementing energy-efficient measures. Similarly, the Federal Palace Hotel Lagos estimates a 5% reduction in overall water consumption due to its water-saving initiatives. Eko Hotels & Suites reports a 20% reduction in overall energy consumption following the implementation of energy-efficient technologies. These savings demonstrate the effectiveness of integrating energy-efficient systems and technologies into hotel design strategies.

**Guest Perception of Sustainable Design Features**

Understanding guest perception of sustainable design features is essential for evaluating the success of energy-efficient initiatives. Surveys or feedback mechanisms can be used to gauge guest satisfaction with environmentally friendly amenities and practices. Positive guest perceptions can contribute to brand loyalty and reputation, encouraging hotels to continue investing in sustainability. However, effectively communicating the benefits of sustainable design features to guests and encouraging responsible behavior may require ongoing education and awareness campaigns.
Overall, the results highlight the importance of integrating energy-efficient systems and technologies into hotel design strategies to achieve significant cost savings, reduce environmental impact, and enhance guest satisfaction.

**Conclusion**

The investigation into the cost implications of integrating energy-efficient systems and technologies in Lagos hotels revealed several critical and nuanced findings. Firstly, while the initial investment costs for retrofitting and upgrading to energy-efficient technologies can be substantial, these expenses are often offset by significant long-term operational savings. For example, The Lagos Continental Hotel, which undertook a comprehensive LED lighting retrofit and installed smart thermostats and occupancy sensors, reported a 10% reduction in energy consumption and an 8% decrease in water usage. Similarly, Eko Hotels & Suites, which integrated a high-performance building envelope, Variable Speed Drives (VSDs) for HVAC systems, and a centralized Building Management System (BMS), achieved a 20% reduction in overall energy consumption. These cases illustrate that despite the high upfront costs, the return on investment is favorable due to substantial reductions in utility bills and enhanced operational efficiency.

Additionally, The Federal Palace Hotel Lagos, which implemented relatively low-cost measures such as low-flow fixtures and a smart water leak detection system, demonstrated meaningful water savings and cost reductions, estimated at a 5% decrease in overall water consumption. This highlights that even more modest investments in energy efficiency can lead to significant operational cost savings and improved sustainability.

Across all case studies, the initial financial outlay for energy-efficient technologies was justified by the cumulative savings in energy and water usage over time. Furthermore, these technologies contributed to reduced maintenance costs and enhanced operational efficiencies, which added to the overall financial benefits. These findings underscore the importance of considering both short-term investments and long-term savings when evaluating the cost implications of energy efficiency in the hospitality industry. The cases also highlight the potential for significant environmental benefits and the enhancement of the hotels’ competitive advantage through improved sustainability practices.

**Contribution to Knowledge**

This study makes a significant contribution to the body of knowledge by providing empirical evidence on the cost implications and operational impacts of integrating energy-efficient systems and technologies in hotel design strategies within the Lagos hospitality sector. By examining three prominent hotels through detailed case studies, this research highlights the practical benefits and challenges associated with energy efficiency initiatives, offering valuable insights for hotel owners, managers, and policymakers. The findings underscore the potential for substantial operational cost savings, enhanced sustainability, and improved guest satisfaction through strategic investments in energy efficiency. Moreover,
this study adds to the growing literature on sustainable hospitality practices in developing countries, addressing a critical gap in understanding the financial and environmental outcomes of energy-efficient interventions in the context of Lagos.

Recommendations

• Conduct regular energy audits to identify areas for improvement and track energy consumption trends over time.
• Implement employee training programs to raise awareness about energy-efficient practices and encourage staff participation in sustainability initiatives.
• Explore opportunities for government incentives, rebates, or financing programs to offset initial investment costs for energy-efficient upgrades.
• Engage with guests through educational materials and in-room messaging to promote energy conservation and responsible resource use during their stay.
• Continuously monitor and optimize energy-efficient systems and technologies through real-time data analysis and system adjustments.
• Collaborate with industry associations, energy consultants, and sustainability experts to stay informed about emerging technologies and best practices in energy efficiency.
• Consider green building certifications such as LEED (Leadership in Energy and Environmental Design) or BREEAM (Building Research Establishment Environmental Assessment Method) to demonstrate commitment to sustainability and attract environmentally conscious guests.
• Foster partnerships with local communities and stakeholders to explore renewable energy options, such as community solar projects or waste-to-energy initiatives, to further reduce reliance on conventional energy sources.

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Conflicts of Interests

There are no conflicts of interests.

References


